



RESORTER REPORTER

Congress of Minnesota Resorts

Hey Resorters!

It's that time of the year to start thinking about the CMR Fall Conference and the much anticipated Vendor Show that is always a welcomed addition to the conference agenda. As in the past, it's an excellent time to meet with vendors in a relaxed setting to discuss what they can offer you in preparation for next season or your upcoming winter projects.

If you've been to a CMR Fall Conference you have an idea of the excellent line-up of products and services available from our supporting vendors. The following lists some examples of vendor products: customized resort clothing, gift items for resale, financial planners, credit card processing, insurance, docks, boat and motors, pre-built cabins, accountants, used hotel furnishings, fire prevention equipment, real estate brokers, hotel/motel supplies, golf cars, bird watching and more. There's something for everyone!

We hope you plan to attend this year's CMR Fall Conference at Thumper Pond Resort in Ottertail **October 28th to October 30th**. It's sure to be a lot of fun and very informative. Just the opportunity to network with fellow resorters is invaluable and alone well worth the conference fee, but don't be surprised when you come away with even more than expected. So, please attend the fall conference and see what you can learn and at the same time patronize and support the vendors and sponsors that help make the Fall Conference possible. We hope to see you at the conference and at the **Vendor Show on Monday, October 29th**. It's always a great Show!

Su Ugstad, Vendor Show Chairperson
Balsam Bay Resort, Remer

SILENT AUCTION

We need donations for the Silent Auction to be held at the CMR Fall Conference on Oct.28-30th.

We love your original ideas...quilts, wood projects, cabin decor, gift certificates, toys, gift baskets, tools, artwork, any or all of the above!

If you've been to conferences, you've seen the donations...we don't turn anything away!

The money raised from our Silent Auction funds the legislative work for our organization and Day on the Hill.

If you can't make it to the conference, you can still donate! Contact Dave Thompson, 218-495-3326 or Pat Addler, 218-243-2487 to donate.

We hope to see everyone at the conference! It's a great time!

2012 CMR Fall Conference

Join us for the CMR Fall Conference, where we'll be visiting the Fergus Falls area of the state! Sign up now and be ready to learn tips on how to better your resort management skills, be updated on state level resort tourism issues, ask specific micro or macro questions during crackerbarrels and chow down on tons of great food and drink. Plus, you can look forward to support and camaraderie of folks in the same boat (pun intended) as you (likely just as burned out as you right now -- we can compare scars. :))

YES! Committee is working on some extra FUN activities for early arrivals on Saturday -- it's always worth comin' early to relax, blow off some steam with other resorters and start drinking (oops! I mean, start thinking . . .) about what resort issues gave you the most grief this season and how others may have handled similar situations so that you can gain some wisdom from the group. There! (whew) (READ: for those of you, who'd like to, add another night onto your lodging reservation and join us on Saturday. There are always at least 10 of us, and sometimes as many as 20-30.)

Special Feature: Resorter Game Show (you won't wanna miss the crazy this year!)

Conference agenda and registration form can be viewed on the CMR Website www.Minnesota-Resorts.com. Scroll to the bottom of page, click on "Membership", then click on "Workshop and Conference"

Kim Bowen, Co-Coordinator CMR Conferences/Workshop

Board of Directors

Crow Wing Crest Lodge

218 652 3111, relax@crowwing.com

P.S. Pre-Register for bonus School of Resorting class held October 28th at 11a.m. to 2p.m. (DNR Lake Service Provider Training) by e-mailing Kim Bowen, relax@crowwing.com. (No fees to attend this workshop, if you decide to get permit, you will given instructions to go home, get on-line, pay the DNR \$50 fee and be mailed the permit.)

For specific questions (should I take this workshop?) contact Dave Thompson, 218-495-3326 fisrvilg@prtcl.com

2012 CMR Fall Conference

October 28-30 (Sun-Tue)

Thumper Pond Lodge in Ottertail, Minnesota

Reserve your room \$84.95 night CMR block of rooms call 1-877-294-7981 (www.thumperpond.com)

Conference Pricing: \$120 person (CMR member) includes all meals (2 dinners, 2 breakfasts, 2 lunches, all snacks and breaks)

Non-CMR member: \$150 person (join today and get immediate discount on conference!)

Resort Name _____

Attendee Names _____

St. Address & City _____

Phone Number & Email Address _____

Mail Registration and Check to: Congress of Minnesota Resorts, PO Box 358, New London, MN 56273-0358

ATTENTION VENDORS

The CMR Vendor Show will be held

Monday, October 29, 1pm to 4pm

Thumper Pond, Ottertail MN

Contact Su Ugstad if you need information.

rsugstad@means.net or 218-566-2346

NEED \$500 FOR SCHOOL?

It is not too early for your child or grandchild to get the application started!

Application needs to be at the CMR Office March 15, 2013

Each year the Congress of Minnesota Resorts offers four \$500 scholarships to a junior or senior in high school or a current undergraduate or technical school student. March 15, 2013 is the deadline for the scholarship application to be returned to the Congress of Minnesota Resorts office. A scholarship application can be printed by going to the CMR website www.Minnesota-Resorts.com. Scroll to the bottom of the home page and click on Membership, then by using your Login and Password you will be able to go to Applications and click on Scholarship Application and print a copy. If you need further assistance please contact Vicky by emailing: CMR@Minnesota-Resorts.com or call 320-212-5107.

New members and new owners!!!!

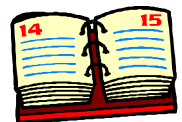
Eric & Danielle McKeeman, Kitchi Landing Resort, 4826 Kitchi Landing Lane NE, Blackduck, MN 56630 Phone: 218-835-6595 Email: mckeemans@kitchilanding.com website: www.kitchilanding.com

Marcus & Rosalie Wolff, Wolff Haven Landscapes, LLC., 10113 297th Ave, Princeton, MN 55371 Phone: 763-218-3378 Email: wolffhavenlandscapes@gmail.com Website: www.wolffhavenlandscapes.com

CR Marketing, Inc., Ron & Carolyn Wubben, 4012 Vera Cruz Ave, Robbinsdale MN 55422 Phone: 763-537-2239 Email: sales@crmarketinginc.com Website: www.crmarketinginc.com

CMR CALENDAR OF EVENTS

Oct. 28, 29 & 30, 2012	Fall Conference Thumper Pond, Ottertail, MN
Oct. 29, 2012	CMR Vendor Show 1pm - 4pm Thumper Pond, Ottertail, MN
Oct. 30, 2012	CMR Board Meeting, Ottertail, MN
Feb. 26 & 27, 2013	CMR Day on the Hill, St Paul
Mar. 15, 2013	Scholarship Application is due at CMR Office
Spring	Spring Workshop date and location to be announced



Congress of Minnesota Resorts
PO Box 358
New London, MN 56273-0358
Phone: 320-212-5107
Email: CMR@Minnesota-Resorts.com

WWW.MINNESOTA-RESORTS.COM



Keep your listing current
on the CMR website.

CMR MISSION STATEMENT

The Congress of Minnesota Resorts exists to help family owned and operated resorts in Minnesota to continue as a viable segment of the Minnesota tourism industry

CMR MOTTO

The Congress of Minnesota Resort's motto is "Resorters Helping Resorters" We believe that none of us is as smart as all of us.

CMR'S 2011-2012 BOARD OF DIRECTORS

President:

Mark Novotny, Hyde-A-Way Bay Resort
218-675-6683 hydeawaybay@tds.net

Vice President:

Su Ugstad, Balsam Bay Resort
218-566-2346 rsugstad@means.net

Secretary:

Timberly Christiansen, Finn-N-Feather
Resort 218-335-6598
finnfeather@hotmail.com

Treasurer:

Tim Aarsvold, Geneva Beach Resort
320-763-3200
TJA@GenevaBeachResort.com

Past President:

Ed Fussy, Pimushe Resort
218-586-2094
Fussys@MNResortvacation.com

Education:

Chairperson: Timberly Christiansen,
Finn-N-Feather Resort, 218-335-6598
finnfeather@hotmail.com

Education Committee Members:

Steve & Pat Addler, Cedar Rapids Lodge
218-243-2487 vacation@crlodge.com

Kim Bowen, Crow Wing Crest Lodge
218-652-3111 relax@crowwing.com

Debbie Eickhorst, Kohl's Resort 218-
243-2131 relax@kohlsresort.com

Bill Byrne, Lakeview Resort 507-362-
4616 LakeviewReosrt@aol.com

Karen Senger, Cedar Point Resort 218-
832-3808 cedarpoint@bigfork.net

Dave Thompson, Fisherman's Village
Resort 218-495-3326 fisrvilg@prtel.com

Kim Osterhoudt, Pine Beach Resort 218-
254-3144 pinebeachresort@yahoo.com

Legislative Chairperson:

Ed Becker, In-We-Go Resort
218-652-3536
vacation@inwegoresort.com

Legislative Committee Members:

David Keller, Brookside Resort 218-732-
9458 dmjkeller@gmail.com

Peter Nelson, Edgewild Resort 218-763-
6000 Edgewild@emily.net

Dave Thompson, Fisherman's Village
Resort 218-495-3326 fisrvilg@prtel.com

Marketing Chairperson:

Jim Eickhorst, Kohl's Resort 218-243-
2131 relax@kohlsresort.com

Marketing Committee Members:

Su Ugstad, Balsam Bay Resort
218-566-2346 rsugstad@means.net

Tim Aarsvold, Geneva Beach Resort 320-
763-3200
TJA@GenevaBeachResort.com

Bill Byrne, Lakeview Resort 507-362-
4616 LakeviewResort@aol.com

Tim Senger, Cedar Point Resort, 218-
832-3808 cedarpoint@bigfork.net

Kim Osterhoudt, Pine Beach Resort 218-
254-3144 pinebeachresort@yahoo.com

Mary Jane Keller, Brookside Resort 218-
732-4093 dmjkeller@gmail.com

Timberly Christiansen, Finn-N-Feather
Resort, 218-335-6598
finnfeather@hotmail.com

Lobbyist:

Joel Carlson
Legal Research/Government Affairs
6 West Fifth Street, Suite 700
St. Paul, MN 55102
651-223-2868 jdcresearch@aol.com

Office Manager:

Vicky Krattenmaker
PO Box 358
New London, MN 56273-0358
320-212-5107
CMR@Minnesota-Resorts.com

Minnesota Resorter Contact Persons:

Ann Warling, 218-821-1031
ann.warling@gmail.com

MN Resorter Advertising:

Linda Gronholz
218-839-0257; 218-543-5245
lmgronholz@hotmail.com

EMT Advisory Council Rep:

Mark Novotny, Hyde-A-Way Bay Resort
218-675-6683
hydeawaybay@tds.net

U of M Tourism Center Advisory Board:

Tom Ossell,
Northern Lights Resort & Outfitting
651-351-9666 tom@nlro.com

CMR Publicity:

Sheila Niemeyer, Niemeyer's Rugged
River Resort 218-829-4587
email: relax@ruggedriverresort.com